



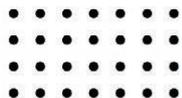
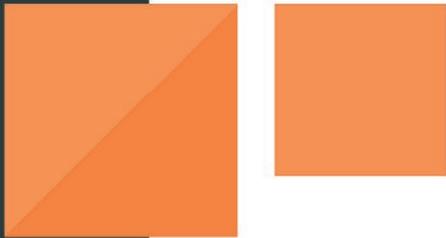
ONE
DELTA COUNTY
AN ECONOMIC ALLIANCE



2025

Annual Report

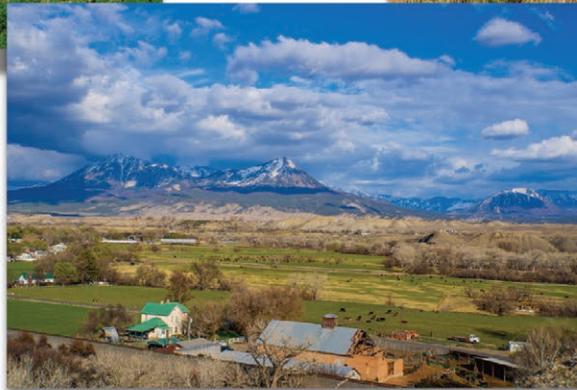
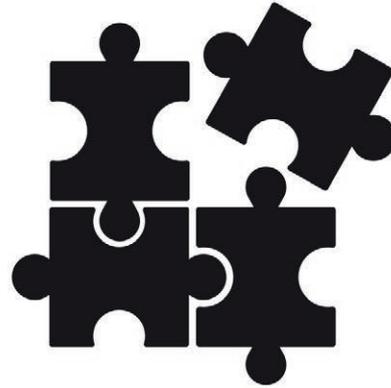
Economic Impact



ONEDELTA COUNTY.ORG

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Mission

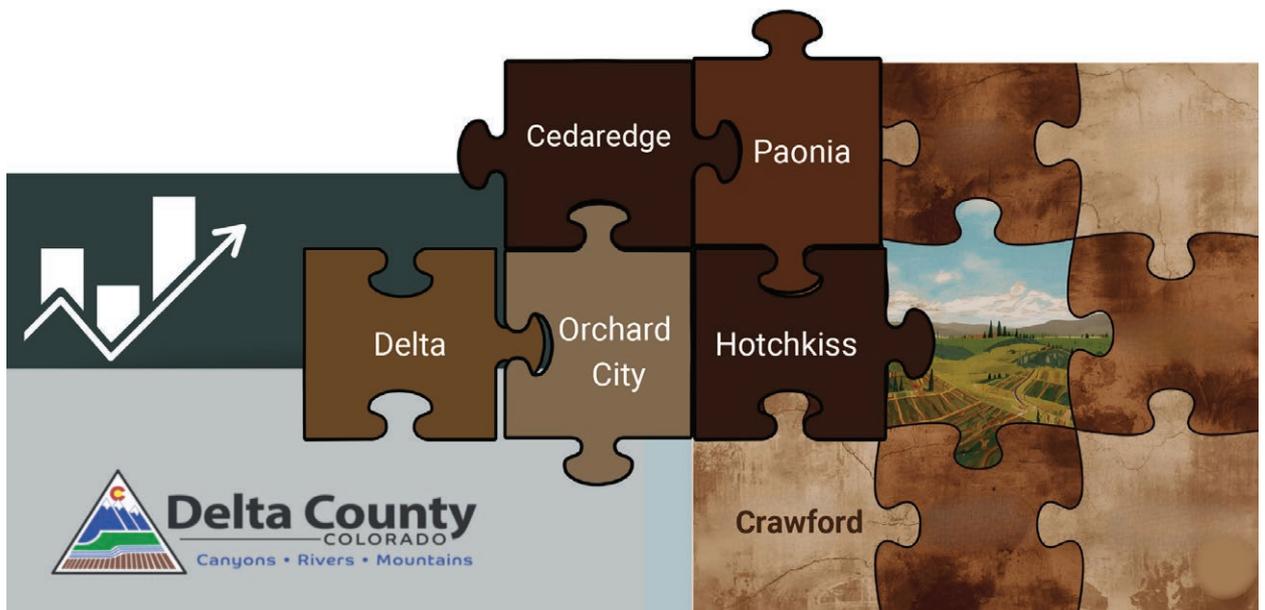


The Mission of the Corporation:

The purpose of the One Delta County is to promote, strengthen and enhance Delta County's economic base including the towns and municipalities of Cedaredge, Crawford, Delta, Hotchkiss, Orchard City and Paonia. Also, to encourage commercial capital investments and to increase the standard of living for all residents through retention, expansion, attraction, and development of new businesses and industry that pays a livable wage.

Specifically, this purpose includes:

- The promotion of workforce enhancement
- Agriculture and agriculture related enhancement
- Commercial and manufacturing enhancement
- Increasing the amount of private investment to lessen the burden on local governments in promoting economic development
- Education, business development and collaboration with our partners to achieve economic diversification and resilience



Director's Report



2025 Year in Review

Greg K. Pope, Director, One Delta County: An Economic Alliance

As I reflect on 2025, I am proud of the progress we have made moving our projects forward, our retention of existing business, the continuity of recruitment efforts and the surveys and studies completed.

We presently have interest from out-of-state prospects considering relocation to Delta County, and we have assisted area entrepreneurs considering possible start-up businesses.

The Workforce Housing project is expected to be submitted to the City of Delta Planning Commission before the end of this year.

We have received a commitment for financing the Business Park and are working to finalize approvals to begin construction.

By request from one of our municipal members, we conducted a survey of primary employers to determine where their employees reside. The results were evidence of just how economically interconnected all our communities are within the county.

We also engaged consultant Nathan Perry, PhD, and founder of Alvarium Economics, to assist in determining the Economic Impact of One Delta County over the past five years. Measuring and understanding our results is essential in demonstrating our value.

ECONOMIC IMPACT:

*Over the last **5 years**, the **Total Economic Impact** has been **\$133,128,154***

*The 2025 Total Economic Impact was over **\$50 million***

*In 2025, every **\$1 invested** in ODC **generated \$326** in economic impact*

However, 2025 began with a lot of concern. In January we began to hear rumors that the state legislature may consider closing either the Delta or Rifle Correctional Center in an effort to reduce expenses. By the first of February the concern became much greater, as there was discussion of possibly closing both facilities. It appeared the legislature was considering closure without having any data to base the decision on, or considering the financial impact it would have on either county.



At the request of our state representatives, we sprang into action to gather financial impact data. Although local Correctional Facility management was appreciative we were engaged in trying to save their jobs, they weren't in possession of all of the information we needed, nor were they authorized to release it. We worked with Dr. Perry, Colorado Mesa University to create as much information as we could, but much of it was estimated. In response to political pressure, on the eve before a possible vote, the state Corrections Department released the information we had been requesting. We reran the financial report and the analysis estimated a large negative financial impact on Delta County if the facility was closed. Senator Marc Catlin and Representative Matt Soper were extremely helpful in the effort. Many others assisted also, including additional legislators, Delta County Commissioners and staff, and DMEA/Elevate management and their lobbyists. In the end, the legislature voted not to close either facility. The financial impact of the Delta Correctional Facility is estimated to be \$23.4 million annually.

We welcomed the opportunity to join Pitkin County, Eagle County and Mesa County to participate in a project to study the feasibility of a Sustainable Aviation Fuel (SAF) refinery in western Colorado. It is the type of facility that could create 200-300 high paying jobs as well as providing employment and additional options for several other economic sectors, including agriculture. That study is in process. Although we haven't yet determined the feasibility of a SAF facility, other possible options could result from our participation. We feel it is imperative we continue to look at, educate ourselves and explore options such as these, as they surface.

When I accepted the Director position of ODC in 2020, I knew that economic development is a process, not a destination. My goal was to develop a brand and increase economic development efforts in Delta County to a level similar to our neighboring counties. Other primary goals included:

- A focus on primary employers
- The promotion of workforce enhancement
- Providing business education
- Focusing on activities that "move the needle"

As I transition into retirement, I believe we have built a strong brand and a sturdy foundation for continued economic development success in Delta County. I believe continued success will require the ongoing cooperation and support from both our government and private members. A strong, shared commitment is required for long term success. I am proud of our accomplishments and the progress we have made but know that more is needed.

I have enjoyed the opportunity to be a part of One Delta County. I plan to stay in the area and look forward to completing the Business Park and bringing the Workforce Housing project to fruition.

President's Letter



Jonathan Cohee, President, One Delta County Board of Directors

As we head into the close of another productive year, I'm reminded once again of the unique spirit that defines Delta County: a community built on collaboration, hard work, and an unwavering commitment to controlled growth. One Delta County was founded on the belief that economic development isn't something that happens to a community – it happens with it. Over the past year, we've made significant strides in strengthening that collaborative foundation.

Our goal is to advance critical infrastructure and business expansion efforts to building stronger partnerships with local, state, and federal stakeholders, our focus remains clear: to create a thriving, resilient economy that benefits every resident of Delta County. These efforts are not possible without the engagement and leadership of our local business owners, civic leaders, and community members sharing a common vision for our region's future.

Looking ahead, our priorities remain focused on attracting new investment, supporting workforce development, and amplifying the industries that make Delta County strong – from agriculture and outdoor recreation to renewable energy and manufacturing. These aren't just economic sectors; they represent opportunities for good-paying jobs, stronger infrastructure, and sustainable prosperity.

I want to thank each of you - our members, partners, and neighbors – for being a part of this journey. Your ideas, your voice, and your commitment are what turn plans into impact.

Together, we can ensure Delta County doesn't just adapt to change – we lead it.

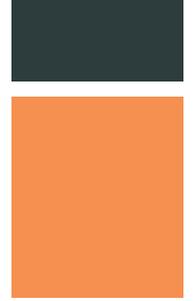
On behalf of the Board of Directors, thank you for your continued support of One Delta County. We're excited for what's ahead.

Warm regards,

Jonathan Cohee
President, Board of Directors
One Delta County

Board Members

2025



EXECUTIVE COMMITTEE

Jonathan Cohee, President
Delta Health

Kent Blackwell, Vice President
Delta Montrose Electric Association

Courtney Tribble, Secretary
Region 10

Brison Crow, Treasurer
Alpine Bank

Lucinda Stanley, President Emeritus
Grand Mesa Real Estate Services

Dennis Anderson, Business Rep
Delta County Independent

Delta County
Wendell Koontz
Commissioner District 3

City of Delta
Ron White
Delta City Council

Surface Creek Rep.
Holly Mautz
Orchard City Board of Trustees

North Fork Rep.
Roger Christian
Hotchkiss Board of Trustees

BOARD OF DIRECTORS

Ute Jantz
Delta Housing Authority

Caryn Gibson
Delta County School District

LaDonna Gunn
Delta Public Libraries

Mariah Emond
Delta Area Chamber of Commerce

Stefen Wynn
Town of Paonia

Nicole Houston
Town of Cedaredge

Chris Johnson
Town of Crawford

Mike Lahoe
Delta Building Centers

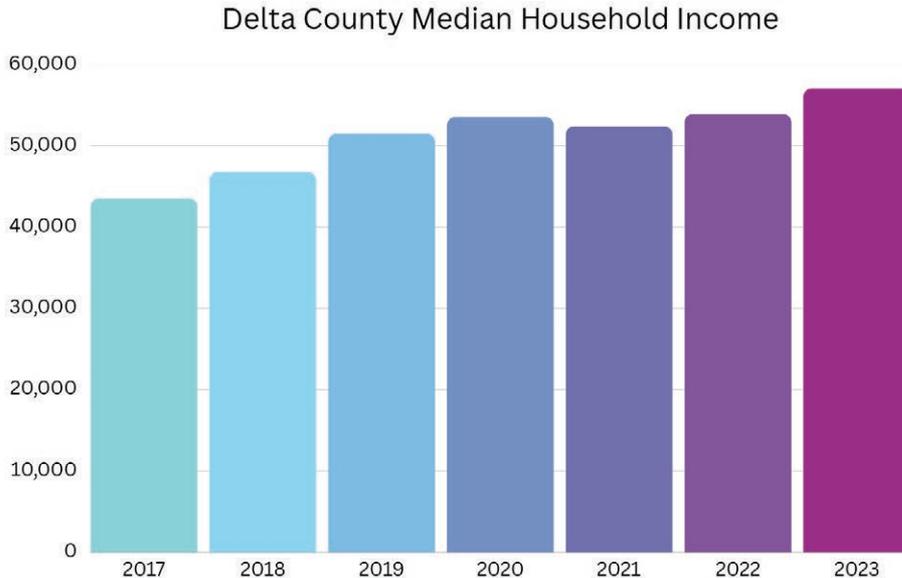
Cheryl Husmann
Smiling Avation

Vacant Position
Agriculture Representative



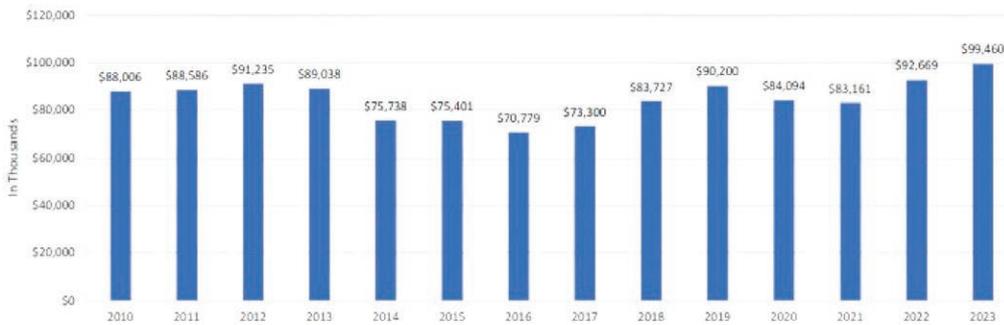


Median Household Income



Colorado Mesa University September 2025

Place of Residence



DELTA COUNTY ECONOMIC UPDATE, SEPTEMBER 2025

The data implies there are more employees living in Delta County who commute to other counties and bring income home, than other counties deriving income from inside Delta County. That is a positive for Delta County.



99.4 Million

Economic Overview



Delta County, Colorado, is supported by several key economic benefits derived from a relatively diverse set of industries. The county's economy is primarily driven by health care & social assistance, retail trade, and construction, which are the largest employment sectors. A fundamental economic and cultural strength is agriculture, noted for its diversity, including a high concentration of organic farms and a growing wine industry. The overall economic health is demonstrated by a positive trend in key financial indicators, including consistent growth in median household income, per capita personal income, and sales and use tax revenue, which is a strong indicator of local commercial activity.



For updates on the state of the economy, check the Delta County Economic Update published by Colorado Mesa University on our website onedeltacounty.org

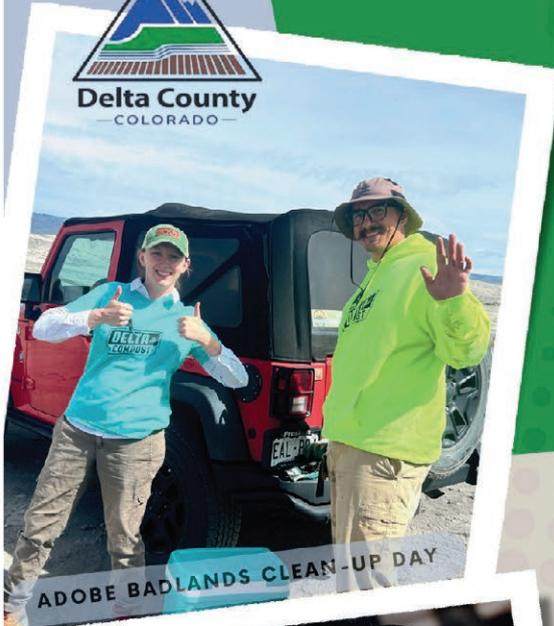
Scan here to read the latest Economic Update.



SOURCES Latest available data September 2025



TOGETHER WE MAKE *Delta County Stronger*



ADOBE BADLANDS CLEAN-UP DAY

When Community Leads, Delta County Thrives.

FOSTER CARE SUPPORT



Every child in foster care deserves a community that cares. Delta County partners with local businesses and residents to meet essential needs — from clothing donations to mentorship and family support — helping create stability and belonging for children who need it most.



PUBLIC SPACES

Through cleanups, sponsorships, and volunteer support, Delta County, and local nonprofits and businesses work together to keep our parks, trails, and neighborhoods welcoming for everyone.



COUNTY EVENTS

From sponsoring the County Fair to volunteering time or resources, local businesses play a key role in making each event memorable and meaningful.



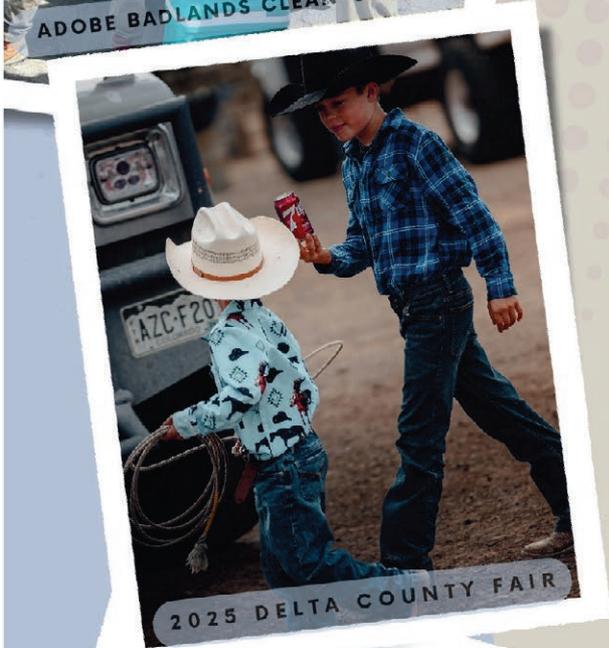
Partner with Delta County.

Champion Investor

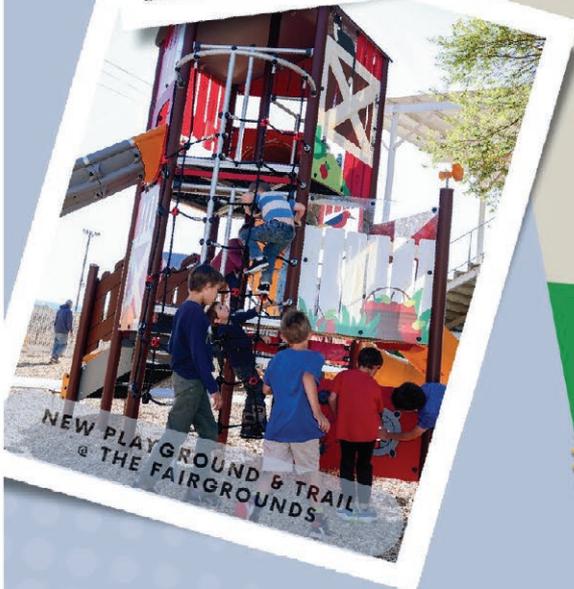
970-874-3583

PIO@DeltaCountyCO.gov

www.DeltaCountyCO.gov



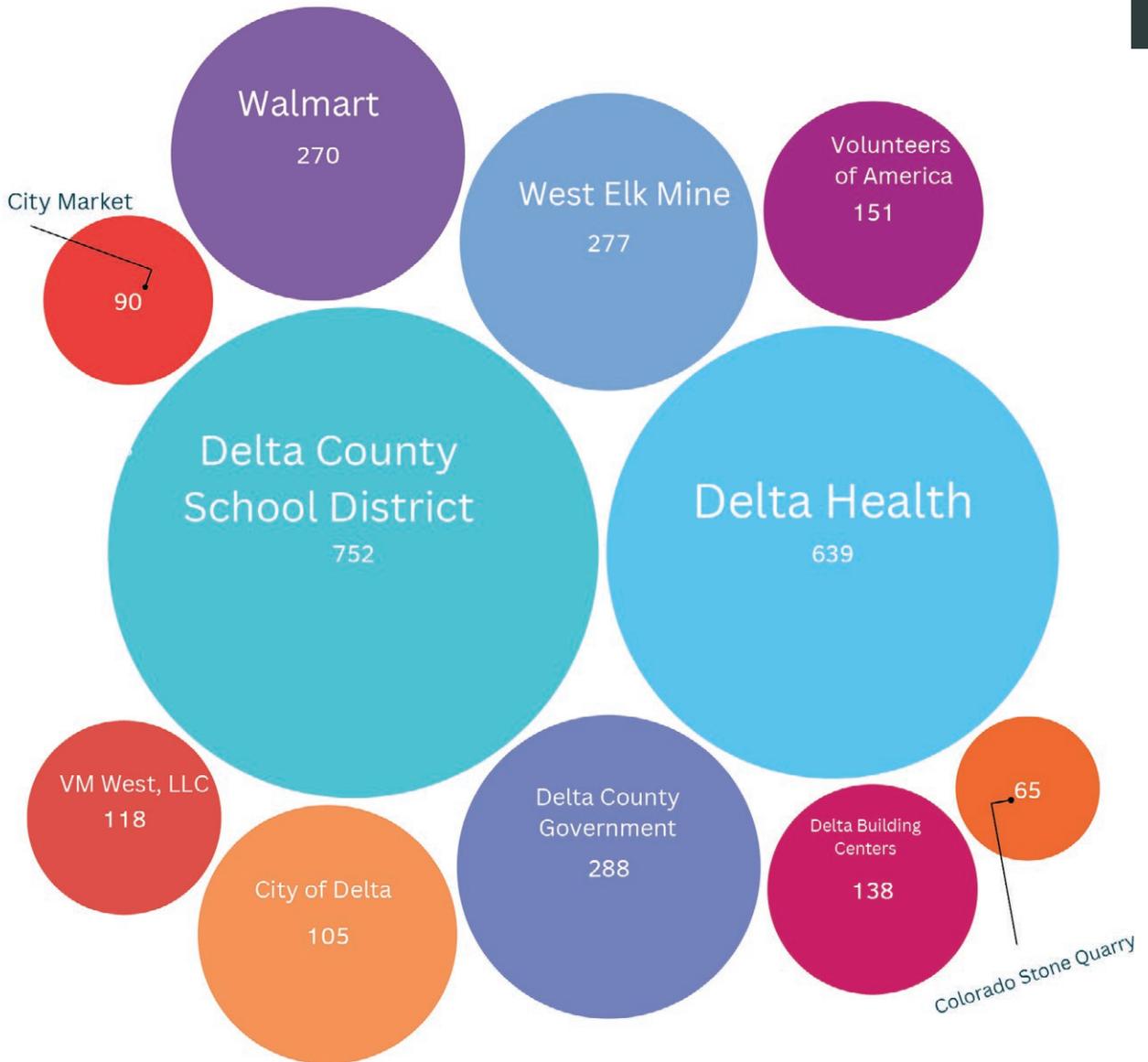
2025 DELTA COUNTY FAIR



NEW PLAYGROUND & TRAIL @ THE FAIRGROUNDS

Largest Employers

Delta County, CO



Economic Impact

2025

We appreciated the opportunity to work with businesses to start up, retain, grow and consider relocation, while supporting our local existing businesses as needed. All business combines to directly support the Delta County economy.



234

DIRECT JOBS

28

INDIRECT JOBS
(SUPPLY CHAIN)

53

INDUCED JOBS
(MULTIPLIER)



\$21,942,394

EMPLOYMENT IMPACT
DIRECT JOBS

\$93,771

AVERAGE ANNUAL WAGE
DIRECT JOBS



\$2,672,288

CAPITAL INVESTMENT

TOTAL ECONOMIC IMPACT
\$50,062,100



EVERY **\$1** INVESTED IN ODC IN 2025
GENERATED **\$326** IN ECONOMIC IMPACT

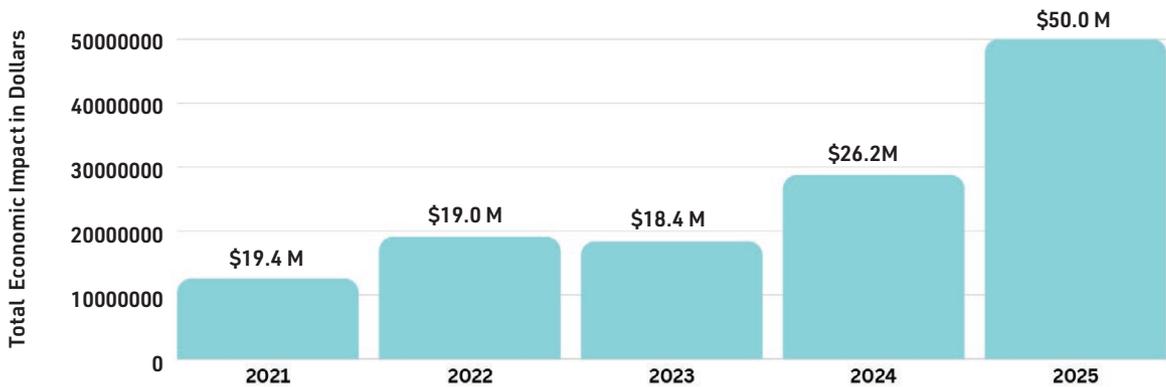
Data compiled with assistance of consultant, Nathan Perry, PhD, Avararium Economics, using 2025 Implan software.

OCD's 5 Year Impact 2025



	2021	2022	2023	2024	2025
Direct Jobs	105	68	57	113	234
Average Annual Wage	\$42,052	\$93,623	\$104,495	\$76,957	\$93,771
Employment Impact	\$4,415,538	\$6,353,539	\$5,956,231	\$8,628,973	\$21,942,394
Capital Investment	\$19,280,259	\$106,000	0	\$295,390	\$2,672,288
Economic Impact	\$19,359,007	\$19,097,982	\$18,409,355	\$26,199,710	\$50,062,100

TOTAL ECONOMIC IMPACT 2012-2025



Total Employment Impact
2021-2025

\$47,296,675

Total Capitol Investment
2021-2025

\$22,353,937

Total Economic Impact
2021-2025

\$133,128,154

Direct Jobs Created
2021-2025

234

Dinner Sponsors

2025



DELTA COUNTY
INDEPENDENT



Alpine Bank
Member FDIC



DMEA / **ELEVATE**



DELTA METALS - COLORADO
970-874-4198
1796 HWY 50, DELTA, CO 81416

DELTA METALS - IOWA
641-446-4198
420 SPRUCE DR, LAMONI, IA 50140



COLORADO TRUSS
970-874-7070
1796 HWY 50, DELTA, CO 81416

UTAH TRUSS
435-771-6200
3202 600 N. HURRICANE, UT 84737

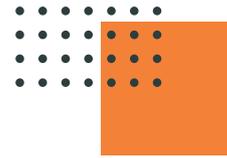


OVERHOLT SHEDS
970-874-7070
1796 HWY 50, DELTA CO 81416

DELTA SHEDS
717-444-0078
22210 RT 522, BEAVER SPRINGS,
PA 17813

Executive Investor

Primary Employer Report 2025



Executive Summary & Key Employers

This report provides a comprehensive snapshot of data gathered from primary employers within Delta County in August 2025. Its goal is to highlight the economic landscape to inform strategic initiatives and assist decision-making.

Employer	Total Employees	Delta County	Colorado Employees	Other State Employees
ASK Industries (formerly Weatherport)	40	31	40	0
Colorado Stone Quarry	44	34	42	2
Delta Building Center	138	69	105	33
Delta Health	639	444	636	3
DTS Fluid Power	32	22	28	4
Lightworks	104	84	100	4
Look Buildings	6	4	6	0
Mesa Overland	6	4	5	1
West Elk Mine	280	242	277	3
Western Skyways	59	20	58	1
Whiting Farms	27	25	27	0
Vegetation Management West	117	56	84	33
Total:	1492	1035	1407	85



Scan to watch the Delta County Interconnected Economies Video

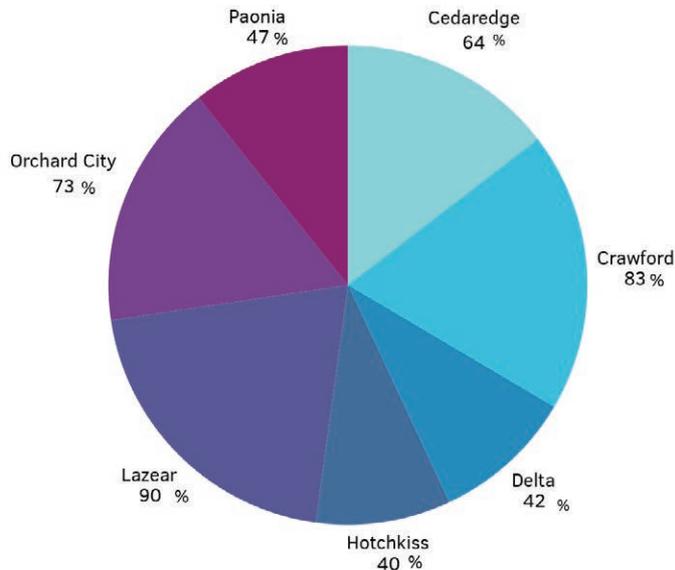
Scan for Full Report

Primary Employer Report 2025

CENSUS AMERICAN COMMUNITY SURVEY (ACS) COMMUTING DATA

Data Year -2023		Workforce Population	Work Outside of Place of Residence	
		Count	Count	Percentage
Geographic Location	Population Count	Estimate	Estimate	Estimate
Cedaredge	2394	749	478	64%
Crawford	407	212	175	83%
Delta	9688	3256	1352	42%
Hotchkiss	942	433	171	40%
Lazear	168	82	74	90%
Orchard City	3276	1442	1046	73%
Paonia	1464	630	294	47%

Percentage of Workforce Commuters
Delta County-Residence



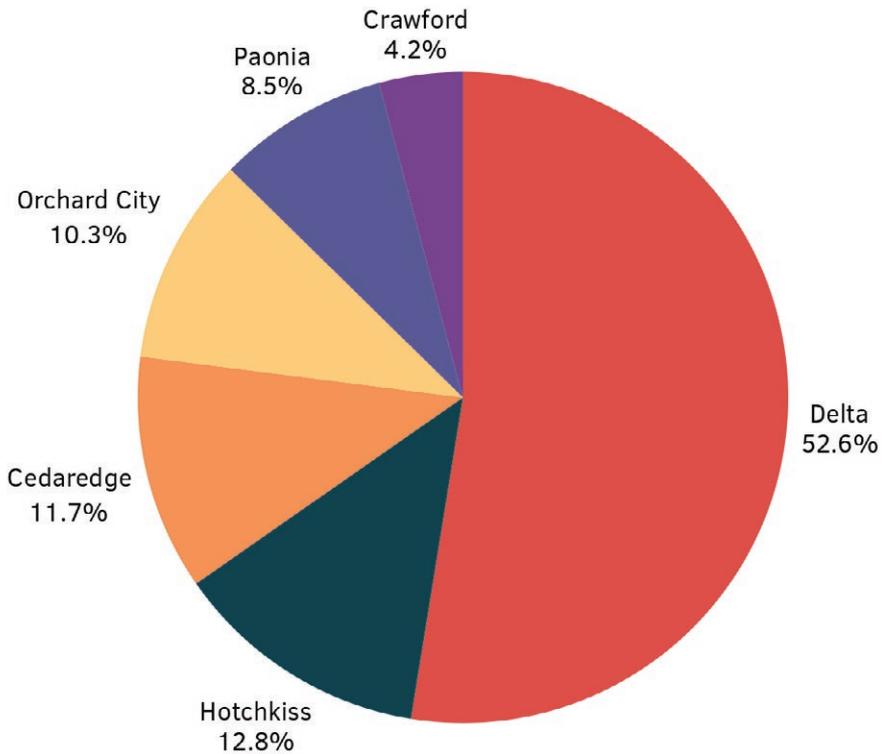
Primary Employer Report 2025

The towns in Delta County have the following number of primary employees living in them:

- Delta 544
- Hotchkiss 132
- Cedaredge 121
- Orchard City 107
- Paonia 88
- Crawford 43



**Percentages of Primary Employees
Delta County Municipalities**





One Delta County History

2020 - A broad-based volunteer committee met for 6 months to determine the need for a new economic development entity, outline its structure and create By-Laws. The first Board of Directors meeting was held on August 24 and the first Director, Greg Pope, was hired in September. A logo and website were created.

2021 - ODC partnered with Colo Mesa University and Delta County to provide Quarterly Economic Updates and an annual in-person update from Dr Nathan Perry-PHD, CMU.

Three new businesses were recruited that qualified for Rural Jump Start:

Colorado Stone Quarry in Delta, Colorado Herb in Paonia and Scenic Express relocated from Pennsylvania to Delta after purchasing a house in Paonia. With ODC's assistance, a **fourth business**, Off Grid Adventure Vans, relocated from Maryland to Delta. The inaugural annual meeting took place on November 18, 2021 at The Creamery Arts Center in Hotchkiss

2022 - In response to member feedback, the ODC Training Committee developed "The Positive Employee Program". The first Employer Assessment was held in Sept, 2022 and the first Employee class was held in October, 2022. The successful program is ongoing, to date almost 400 employers and employees have benefitted from it.

A **fourth business** was qualified for Rural Jump Start, Automated Widgets.

ODC partnered with Uncompahgre Development Co to purchase a 16.7-acre parcel of land for expansion of a Business Park. The purchased property lies adjacent to the existing Industrial Park. The entitlement process was initiated including zoning changes, boundary adjustments, designing and engineering.

2023 - ODC partnered with the City of Delta and Uncompahgre Development Co to begin planning on a Workforce Housing project. The city donated 6.8 acres of land, Uncompahgre purchased Lot 2, a 68 acre adjoining site, ODC obtained a CHFA grant for planning purposes and led the planning process.



2024 - ODC assisted **two additional new businesses**, one a start-up (Mesa Overland) and the other a relocation (Western Skyways).

ODC worked with Uncompahgre Development Co to purchase a second key adjoining lot, Lot 1, for the Workforce Housing Project.

2025 - When the Delta Correctional Facility was being threatened with closure by the state, ODC partnered with Dr Perry, CMU, to gather financial impact data. A group effort that included Delta County, state legislators, DMEA/Elevate lobbyists, ODC and influential citizens were successful in convincing the state legislature to continue the **\$23.4 million** annual impact the Delta Correctional facility has within the county.

ODC partnered with Pitkin County, Eagle County and Mesa County to participate in a feasibility study of building a Sustainable Aviation Fuel facility in western Colo. The study is ongoing.

ODC was instrumental in obtaining a private financing commitment to begin construction of the Delta Business Park which will expand the existing Industrial Park.

We are presently in discussion with two new Delta County start-up businesses and two potential relocations from another state.

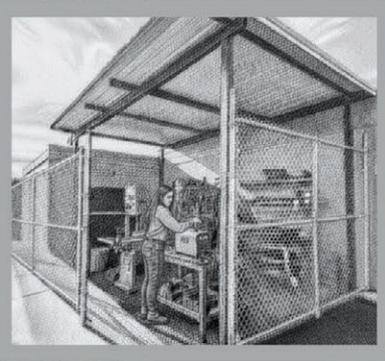
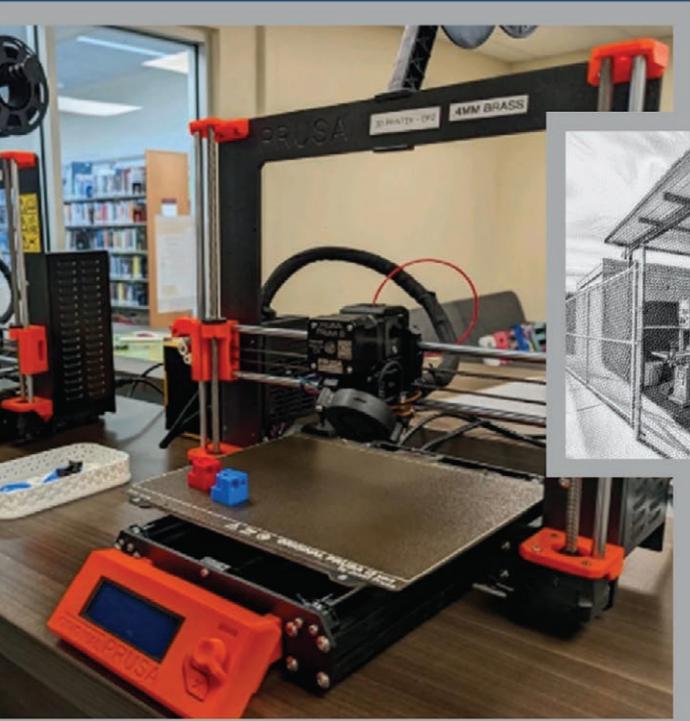
ODC conducted a Primary Employer Survey to identify where primary employees live and where they work and partnered with Avalarium Economics to create an Economic Impact Analysis.

The analysis indicates every \$1 invested in ODC creates economic impact of \$326.



The Delta Innovation Workspace

Let us help you grow
your business!



Champion
Investor

BUSINESS CENTER

Business Incubator
Resources and Tools
Co-Working

MAKERSPACE

Wood & Metal Shop
Digital Production
3D Printing

EVENTS

Lunch and Learn
Brain Storm Blitz
Workshops

ALL THIS AND MUCH MORE - GET YOUR MEMBERSHIP TODAY!



Create and Innovate

124 E 6th St | Delta, CO
970.644.1592
DeltaInnovationWorkspace.org



Leader Investors -2025

Executive Investor



REASON FOR VISIT: KNEE REPLACEMENT
 DANCING WITH THE LOVE OF
 OUTCOME: YOUR LIFE



Delta Health Adult Primary Care
 1450 Burgess St
 970.874.7668

Delta Health Cedaredge Family Medicine
 255 S. Grand Mesa Dr
 970.856.4111

Delta Health Family Medicine
 296 Stafford Ln, Suite A
 970.874.5777

Delta Health Home Health
 70 Stafford Ln
 970.874.2463

Delta Health Oncology & Hematology
 1501 E 3rd St
 970.399.2895

Delta Health Outpatient Therapies & Sports Performance
 70 Stafford Ln
 970.874.2250

Delta Health Orthopedics
 257 Cottonwood St
 970.399.4200

Delta Health Pediatrics
 296 Stafford Ln, Suite B
 970.546.4000

Delta Health Pulmonology
 296 Stafford Lane, Suite C
 970.399.2635

Delta Health Surgical
 95 Stafford Ln
 970.874.8026

Delta Health Urgent Care
 296 Stafford Lane, Suite A
 970.546.4038

Delta Health Urology
 1501 E 3rd St
 970.399.2890

Delta Health West Elk Hotchkiss
 230 E Hotchkiss Ave
 970.872.1400

Get In TOUCH NOW!

970.874.7681

deltahealthco.org

1501 E 3rd St
 Delta, CO

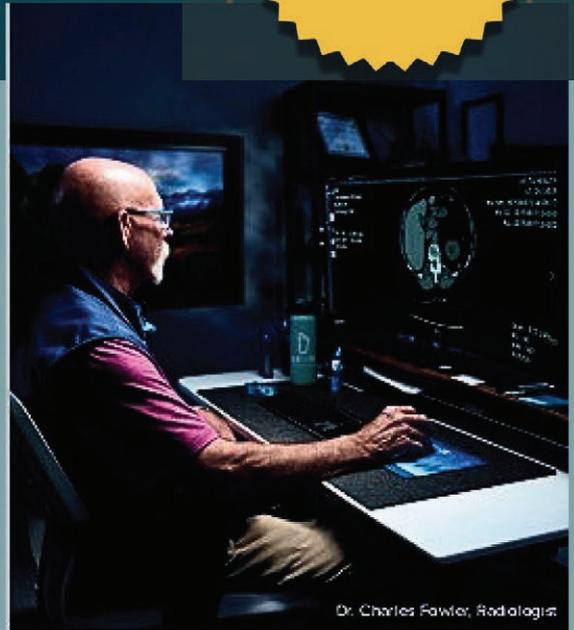


INNOVATING SERVICES

Executive Investor



DELTA HEALTH



Dr. Charles Fowler, Radiologist

LIFE-CHANGING CONNECTIONS

When every second matters, Elevate Internet is helping Delta Health make decisions in moments. From advanced imaging to real-time data sharing, reliable internet is the backbone of today's healthcare innovations. With lightning-fast speeds and trusted performance, Elevate's network links Delta Health doctors, technicians, and patients so that critical decisions can be made immediately—because seconds save lives. Now you can use Elevate's seamless solutions for your business. Move from uncertainty to confidence—faster than ever before—creating outcomes that are *nothing short of legendary.*



ELEVATE
 Legendary Internet

elevateinternet.com • 844-386-8744

Delta Business Park 2025



The development of Delta Business Park has been a joint effort led by One Delta County (ODC) in partnership with Uncompahgre Development Co, Inc, a 51-year old private development company which developed the existing Industrial Park.

With the assistance of ODC, grant funding was received to purchase a 16.7 - acre parcel adjacent to the existing Industrial Park along Highway 92, east of Delta.

The grant also provided funding for procuring entitlements, planning and engineering. To gain access through the existing Industrial Park, boundary adjustments were negotiated with two adjoining land owners.

For traffic safety reasons, the Colorado Department of Transportation (CDOT) is requiring highway improvements to the acceleration lanes at the intersection of Highway 92 and 1800 Rd and also median modification at the intersection of Highway 92 and Industrial Blvd. ODC is working with a local engineering firm and Delta County to accomplish the highway modifications.

ODC recently negotiated a commitment for financing to fund the completion of the project. Construction is expected to commence soon.



DELTA BUSINESS PARK - COMING SOON

Workforce Housing 2025



7th St Workforce Housing Project - Delta

Project Mission - The mission of this project is to provide permanently affordable, flexible and diverse housing ownership opportunities to meet the Workforce housing needs while targeting the 80-100% of median income sectors.

Collaboration - The project is a collaborative effort between the City of Delta, Uncompahgre Development Co. and One Delta County. The City donated a 6.8 acre tract, Uncompahgre development purchased two additional smaller tracts and One Delta County obtained an initial Planning Grant and led the planning process.

Project Description - The project site is located at the intersection of 7 th St and Pioneer Rd in Delta. The site consists of three separate parcels totaling approximately 7.9 acres. The current concept includes 51 residential lots of which 45 are standalone, owner occupied, single family detached units and six multi-family units.

Phasing - Full buildout is anticipated to occur in phases. While the planned initial phasing is primarily focused on single-family with some duplex units, higher density housing types are not precluded if market conditions, or community desires, justify such adjustments. Flexibility is a core design principle. It needs to allow the developer to adjust lot configurations and building types, based on evolving construction costs, financing terms, availability and workforce needs.

Access and Connectivity - The primary ingress and egress point is considered to be East 7 th St and Pioneer Rd. Pioneer Rd will connect into Bond St. Additional access will be from East 6 th St.

Goals - The project aligns with the City of Delta's Comprehensive Plan goals for housing diversity, infill development and affordability. We hope to use the model for Workforce housing development in other Delta County communities.

Workforce housing that is attainable at prices our local workforce can afford will help attract additional employees and help retain our younger workforce in the area.



Our Investors - 2025



GOVERNMENT INVESTORS



EXECUTIVE LEVEL



LEADER LEVEL



INVESTOR LEVEL



PARTNER LEVEL



SOLE PROPRIETOR & NON-PROFIT

